



Residence Inn San Juan Capistrano | 33711 Camino Capistrano | San Juan Capistrano, CA 92675

## RATE AND SERVICE AGREEMENT

The following represents an agreement between **Residence Inn San Juan Capistrano** and **MISSION SAN JUAN CAPISTRANO**:

ORGANIZATION: **MISSION SAN JUAN CAPISTRANO**

CONTACT:

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### MISSION SAN JUAN CAPISTRANO CORPORATE GUEST ROOM RATES

We are pleased to extend the following Special Rates to **MISSION SAN JUAN CAPISTRANO** business travelers beginning **February 9, 2012** through **December 31, 2012**.

| Season Start Date | Season End Date | Room Type    | Rate                     |
|-------------------|-----------------|--------------|--------------------------|
| Feb 9, 2012       | May 31, 2012    | Studio Suite | 20% off prevailing rates |

**LAST ROOM AVAILABILITY** rates are net non-commissionable. Last room availability refers to last standard room availability – as long as the hotel is selling studio rooms, we are obligated to offer the special **MISSION SAN JUAN CAPISTRANO** rate. The rate does not apply to other non-standard room types, i.e. 2 bedroom suites. These rates do not include applicable state and local taxes.

**NON LAST ROOM AVAILABILITY** rates are net non-commissionable. Non last room availability applies to standard room availability – when studio rooms are available, the hotel will offer the special **MISSION SAN JUAN CAPISTRANO** rate based on availability. Availability may be restricted due to high demand and typically not offered when the hotel is projecting greater than 90% occupancy. The rate does not apply to other non-standard room types, i.e. 2 bedroom suites. These rates do not include applicable state and local taxes.

### GUEST ROOM VOLUME

This agreement will be in force for a six-month trial period, effective **February 9, 2012**, based on **MISSION SAN JUAN CAPISTRANO** ability to direct a minimum of 200 room night per year to the hotel. Both parties agree to a review via phone on a quarterly basis. In the event **MISSION SAN JUAN CAPISTRANO** is not able to meet the minimum room night commitment, rates and terms may be renegotiated or either party may, at its option, choose to terminate this agreement. Termination by either party must be communicated in writing and will be effective immediately upon receipt of intent to terminate.